



Association of Real Estate License Law Officials

**Mid Year Meeting  
Scottsdale, Arizona  
April 10 - 13, 2013**



*promoting global regulatory excellence*

# *A Note from ARELLO's President*



Thank you for joining us in sunny Scottsdale, Arizona for ARELLO's 2013 Mid-Year Meeting.

As in the past, the Mid-Year Meeting gives us a chance to really focus on the projects and issues which have been undertaken by our workgroups. We are grateful to each of you for taking the time out of your busy schedules to join us in our ongoing effort to ensure that ARELLO® and its members

are well-positioned to take on future challenges. Your commitment to ARELLO® and generously sharing your expertise with other ARELLO® members is what makes our organization unique.

While our general sessions always offer an in depth look at the regulatory landscape, it is the networking that takes place informally as we share meals and exchange ideas that many members value. Many of you are "veteran" attendees to this meeting and I hope you'll join me in making our newest members feel welcome.

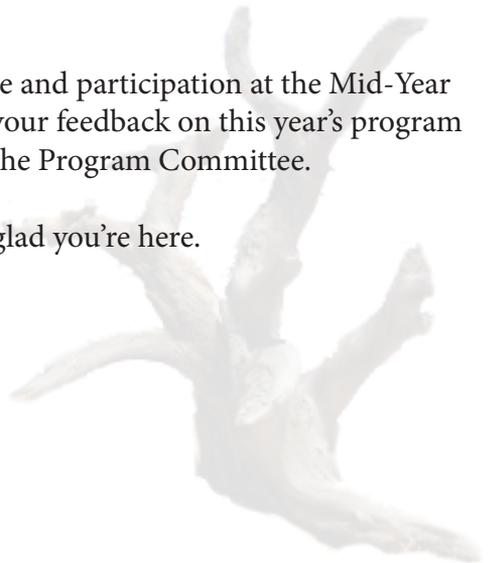
We never want to take your attendance and participation at the Mid-Year Meeting for granted, so please share your feedback on this year's program with me or Richard Strader, Chair of the Program Committee.

Again, welcome to Scottsdale! We're glad you're here.



*Leon W. Lewis*

Leon Lewis



## ***Wednesday, April 10***

5:30 PM Welcome Reception -

Sponsored by AMP & Rice Insurance Services, LLC

## ***Thursday, April 11***

7:30 AM New Member Orientation

Grace Berger

8:15 AM Mid Year Meeting kickoff!

Opening remarks by Leon Lewis

8:30 AM The ARELLO® Foundation

Grace Berger and Gary Isom

## ***Friday, April 12***

2:45 - 5:00 PM ARELLO® Board of Directors Meeting

6:30 PM Friday Evening Reception -

Sponsored by PSI Services LLC and ARELLO®

## ***Saturday, April 13***

7:30 AM Breakfast for ALL!

9:00 AM The Challenges of Technology and Regulation



## *Platinum Level*



**Representatives:**

Tadas Dabsys  
Wayne Thorburn  
Jo Anne Wingate

## *Gold Level*



**Representatives:**

Patrick Gallagher  
Lawrence Fabrey

## *Silver Level*



**Representatives:**

Sydney Machat  
Tom Magallanes  
Shebba Toussaint  
Ken Zraggen



**Representatives:**

Terriska Jones  
Jim Ludwigsen

*Thank you to our 2013*

## *Bronze Level*



**Representatives:**

Regina Jalakas



## *Welcome Reception Co-Sponsor*



**Representatives:**

Cindy Rice Grissom  
Linda Rice  
Sue Rice  
Fred Rice



**Representatives:**

Patrick Gallagher  
Lawrence Fabrey

## *Friday Evening Reception Co-Sponsor*



**Representatives:**

Tadas Dabsys  
Wayne Thorburn  
Jo Anne Wingate

# *Mid Year Sponsors!*

## *Wednesday, April 10*

8:00 am–4:00 pm	Registration Desk - District 4 & Mid Year	Center Foyer
9:00 am–4:00 pm	District 4 Conference	Center Ballroom
12:00–6:00 pm	Registration Desk Open	Center Foyer
3:30–5:00 pm	Program Committee	Prescott

## *Welcome Reception*

5:30–7:30 pm	Welcome Reception	Paradise Park
	Co-Sponsored by Applied Measurement Professionals, Inc. and Rice Insurance Services Company, LLC	

## *Thursday, April 11*

7:00 am–5:00 pm	Registration Desk Open	Forum Foyer
7:30–8:00 am	<b>New Member Orientation</b> <i>Grace Berger, Montana</i>	Northwest Forum
8:15–8:30 am	<b>Welcome/Opening Remarks</b> <i>Leon Lewis, ARELLO® President</i>	Northwest Forum
8:30–9:30 am	General Session - <b>The ARELLO® Foundation - Who What Where When and Why</b> <i>Speakers: Grace Berger, Montana and Gary Isom, Arkansas</i>	Northwest Forum
9:30–9:45 am	Break	Southwest Forum
9:45–11:00 am	Exam Accreditation - CLOSED session	Northwest Forum
11:00 am–12:00 pm	Exam Accreditation - OPEN session	Northwest Forum
9:45 am–12:00 pm	Fair Housing Committee	Prescott

9:45 am–12:00 pm	Law & Regulation Committee	Southeast Forum
	Membership Committee	Bouchon
	Audit Committee	Northeast Forum
12:00–1:30 pm	Executive Committee -	Saguaro Boardroom
	Working Lunch	
12:00–1:30 pm	Lunch - on your own	
1:30–3:00 pm	Commission Member Resource Committee	Prescott
	Administrator Forum	Northeast Forum
	Education Issues Forum	Bouchon
	Investigator/Auditor Resource Committee	Southeast Forum
3:00–3:15 pm	Break	Southwest Forum
3:15–5:00 pm	Governance Review	Prescott
	Joint Meeting:	Bouchon
	Auction & Home Inspection Advisory Groups	
	Appraisal Advisory Group	San Carlos
	Mortgage Advisory Group	Chaparral
	Education Certification Committee	Northeast Forum
5:00 pm	Dinner - on your own	
	Explore Scottsdale!	

## ***Friday, April 12***

7:00 am–4:00 pm	Registration Desk Open	South Foyer
9:00–10:30 am	Real Estate Practices Advisory Group	San Carlos
	Secondary Provider Task Force	Prescott
	Global Regulatory Task Force	Coronado

9:00–10:30 am	Affiliate Forum	Sedona
9:00 am–12:00 pm	Finance Committee	Rio Verde Sonora
10:30–10:45 am	Break	Grand Ballroom Foyer
10:45 am–12:00 pm	Timeshare Advisory Group	Coronado
12:00–1:30 pm	Lunch - on your own	
	Foundation Lunch Meeting - <i>Closed Session</i>	Prescott
1:00–2:30 pm	Communication Task Force	San Carlos
1:00–2:30 pm	Information Technology Task Force	Sedona
2:30–2:45 pm	Break	Grand Ballroom Foyer

## ***ARELLO® Board of Directors Meeting***

2:45–5:00 pm	<b>Board of Directors Meeting</b>	Center Ballroom
	<i>Everyone is encouraged to attend</i>	

## ***Friday Evening Reception***

6:30 pm - 8:00 pm	<b>Reception -</b>	South Ballroom
	Co-Sponsored by PSI Services LLC	
	<i>Everyone is encouraged to attend</i>	

## ***Saturday, April 13***

7:00 am–11:00 am	Information Desk Open	South Foyer
7:30–8:45 am	<b>Breakfast Provided</b>	South Ballroom
	<i>Open to all attendees</i>	
7:30–8:45 am	Program Committee - Working breakfast	Rio Verde
9:00–11:00 am	Technology, Real Estate, and Regulation - A Panel Discussion	South Center Ballroom
	Speakers: Tom Miller, Amanda Piltz, and Jim Sexton	

# Welcome to Scottsdale!



## Platinum Sponsor

### The Largest Provider of Real Estate Licensing Exams in the US

#### Test Development Services

- ARELLO-accredited Exams
- Unique Test Forms – No Scaling

#### Test Administration Services

- PremierPLUS™ Nationwide Network
- PSI-employed Proctors

#### Technology Services

- Single Technology Platform
- Secure Online Reporting

#### Active Member:

- ARELLO • Association of Real Estate License Law Officials
- REEA • Real Estate Educators Association
- AARO • Association of Appraiser Regulatory Officials
- AARMR • American Association of Residential Mortgage Regulators
- CLEAR • Council on Licensure Enforcement and Regulation
- ATP • Association of Test Publishers
- ICE • Institute for Credentialing Excellence

#### ABOUT PSI

PSI has over 65 years of experience providing solutions to corporations, professional associations and government regulatory agencies. PSI offers a comprehensive solutions approach from test development to delivery to results processing, including pre-hire employment selection, managerial assessments, licensing and certification tests, license Management services and professional services.



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**ARELLO® Staff will be present throughout the  
Annual Meeting. If you need any assistance,  
ask one of us!**



**Susan Gilpin**  
Chief Executive Officer



**Rich Sloan**  
Senior Director of IT



**Karen Gamperl**  
Director of Professional and  
Membership Development



**Darren Whorton**  
Senior Programmer/Analyst



**Renee Corpus**  
Executive Assistant/Office Manager

***ARELLO® Staff***

**Leon Lewis**  
**President**  
District of Columbia Real Estate Commission

**Jeanne Jackson-Heim**  
**President Elect**  
Idaho Real Estate Commission

**Richard Strader**  
**Treasurer**  
West Virginia Estate Commission

**Grace A. Berger**  
**Immediate Past President**  
Montana Board of Realty Regulation

**Patricia Jergenson**  
**Senior District Vice President**  
North Dakota Real Estate Commission

**Susan Gilpin, JD**  
**Chief Executive Officer**

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**Anne Cooke**  
Maryland Real Estate Commission

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District of Columbia Real Estate Commission

**Katherine Connolly**  
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New Jersey Real Estate Commission

**Alternate Director**  
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Ohio Real Estate Commission

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**Vice President**  
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Texas Real Estate Commission

**Directors**  
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Alabama Real Estate Commission

**Miriam Baer**  
North Carolina Real Estate Commission

**Craig Coffee**  
Georgia Real Estate Commission

**Alternate Director**  
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Tennessee Real Estate Commission

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North Dakota Real Estate Commission

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Oklahoma Real Estate Commission

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Iowa Real Estate Commission

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Nevada Real Estate Division

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Idaho Real Estate Commission

**Neil Fujitani**  
Hawai'i Real Estate Commission

**Gene Bentley**  
Oregon Real Estate Agency

**District 5**  
**Vice President**  
**Brad Chisolm**  
Nova Scotia Real Estate Commission

**District 6**  
**Vice President**  
**Bryan Chaplog**  
Estate Agency Affairs Board of South Africa

**Directors**  
**Mahmoud Al Burai**  
Real Estate Regulatory Agency of Dubai

**Yafea Faraj**  
Ajman Real Estate Regulatory Agency -  
ARRA

***Thank you to our 2013 ARELLO®  
Executive Committee and Board of Directors***

# *Housekeeping*

All sleeping rooms will have complimentary WiFi

General Session room will have complimentary WiFi

All Committee Chairs, please pick up your committee packets at the registration desk.

***Have a great meeting!***

ARELLO Policies and Procedures

PROCEDURE 10

SPONSORSHIPS

Section 1. The Chief Executive Officer, any District Vice President, or any other authorized ARELLO® representative shall include a disclaimer statement in any and all communication regarding the possible solicitation and/or acceptance of any funds, goods, or services in support of an ARELLO® activity and shall include on all agendas or program documents for all ARELLO® conferences and meetings where a vendor or regulated entity contributes any kind of support, the following statement: “Sponsorship of activities by vendors or regulated entities at this conference or meeting shall not be construed as an endorsement by ARELLO® or its Member Jurisdictions of the sponsoring entity or of the products, services, policies or positions. The sponsorship is not intended by the vendor or regulated entity, nor should it be construed by anyone, to influence the decisions of ARELLO® or its Member Jurisdictions and their representatives.”

Section 2. The Chief Executive Officer, any District Vice President, or any other authorized ARELLO® program organizer shall specifically, in the most economical and conspicuous manner, denote at all conferences and meetings of ARELLO® those activities or portions of activities that are sponsored or supported by a vendor(s) or a regulated entity(ies).

# *Notes*



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*Promoting Global Regulatory Excellence*

## **Future Conferences**

2013 Annual Conference  
Seattle, Washington – USA  
September 18–22, 2013